

A PARTNER IN GROWTH

Safeguard Scientifics, Inc. (NYSE: SFE) builds value in life sciences and technology businesses by providing growth capital, as well as a range of strategic, operational and management resources. Our expertise and leadership accelerate growth, build long-term value and drive our partner companies to become market leaders.

A LEADER IN VALUE

Founded in 1953, Safeguard has a proven track record of success in providing growth capital for entrepreneurial and innovative life sciences and technology companies. We partner with companies who have a competitive advantage in a market that represents a sizable opportunity. We look for strong management and focus on companies that address strategic themes in today's marketplace. Safeguard is the ideal partner for companies looking to become industry leaders.

With a diverse range of resources and dedicated expertise, Safeguard provides companies with a trusted partnership, offering a superior alternative to financial and strategic buyers, to enable business transformation and generate long-term growth.

A CATALYST FOR SUCCESS

Safeguard provides capital that enables partners to scale their businesses. Because Safeguard is a publicly traded company, time-to-exit pressure is not a concern, allowing us to proceed at the appropriate pace to build long-term value. Specifically, we provide:

- \$10 million – \$25 million — Growth Equity Financing
- \$ 5 million – \$10 million — Early-Stage Financing

In addition to capital infusion, Safeguard offers significant strategic and operational support through a highly experienced team of professionals — including C-level executives with entrepreneurial backgrounds.

Our portfolio companies benefit from Safeguard's support across a variety of roles and departments, including:

- Strategic planning
- Business development
- Acquisitions
- Legal and finance/accounting
- Management assistance
- Marketing/PR/communications

	WITH VENTURE CAPITAL OR BUYOUT FUNDS	WITH STRATEGIC BUYER	WITH  SAFEGUARD™
Value to Entrepreneur	Low Initial, High Upside	Attractive Initial, Limited Upside	Attractive Initial, High Upside
Independence	Stand-alone Existence	Business Unit Existence	Independent with Strong Partner
Operational Assistance	Board-level Direction Only	Captive to Corporate Owner	Complementary Strategic, Business Development, Operational, Finance and Legal
Value Realization	Driven by Short-term Fund Dynamics	Value Accrues to Buyer	Flexible – Driven by Long-term Value Growth and Realization

THE PROVEN PATH TO VALUE CREATION

Safeguard invests in with growth-stage, entrepreneurial life sciences and technology companies that have a market-validated product or service and are seeking the capital and operational resources necessary to scale their business. Those who desire to operate autonomously, yet need additional resources to grow their businesses, look to Safeguard to leverage our strategic, operational,

business development, financial, legal and management resources.

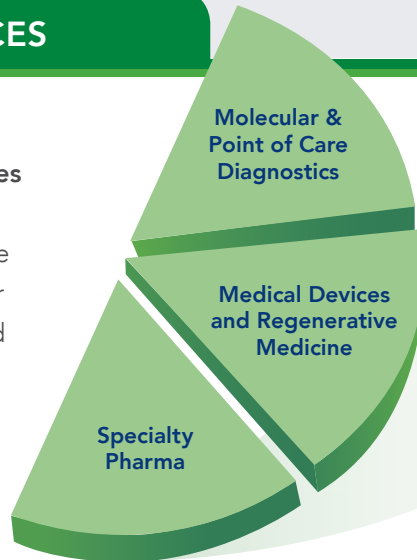
Typical Partner Capital Structures

- Owner financed/bootstrapped
- Corporate division or business unit
- Venture capital-backed (seeking a growth partner)

OUR FORMULA FOR LIFE SCIENCES

As our population ages, highly-accurate and differentiated healthcare products and services will continue to attract greater demand.

Safeguard provides expert support and guidance with a clear vision toward growth and success for innovative entrepreneurs offering value-oriented healthcare products and services. Our areas of expertise and focus include:



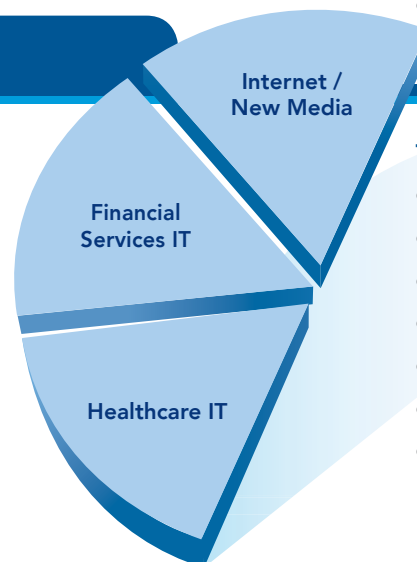
LIFE SCIENCES PARTNER COMPANIES

- Advanced BioHealing, Inc.
- Alverix, Inc.
- Avid Radiopharmaceuticals, Inc.
- Cellumen, Inc.
- Clariant, Inc. (Nasdaq: CLRT)
- Garnet BioTherapeutics, Inc.
- Molecular Biometrics, Inc.
- NuPathe, Inc.
- Quinnova Pharmaceuticals, Inc.
- Rubicor Medical, Inc.
- Tengion, Inc.

TAKING TECHNOLOGY FORWARD

As the technology marketplace continues to evolve, it is still marked by rapid change.

Safeguard provides expertise and resources to help technology companies achieve success in an increasingly dynamic environment. We seek maximum growth for technology companies focused on:



TECHNOLOGY PARTNER COMPANIES

- Advantedge Healthcare Solutions, Inc.
- Authentium, Inc.
- Beyond.com, Inc.
- Bridgevine, Inc.
- GENBAND Inc.
- Portico™ Systems, Inc.
- Swaptree, Inc.

GROWTH IN PROGRESS

Safeguard has proven that building great market-leading companies demands a clear operational focus and patient approach to capital. The continued success of our partner companies confirms that Safeguard's vision is being realized.